



Grameen Health Care Services Ltd.

# Background of GHS

- Established in 2006 under Bangladesh Company Act. 1994, inaugurated by Nobel Laureate Professor Muhammad Yunus.
- GHS is a member of Grameen family, pioneered the concept of 'Social Business'.
- Grameen Telecom Trust, Grameen Kallyan (Wellbeing), Grameen Shakti (Energy) and Grameen Telecom are the Stakeholders of GHS.



2007-shifting paradigm of traditional business

# Grameen Health Care Services Ltd





# GHS working for



Grameen GC Eye Hospital-  
Bogura



Grameen GC Eye Hospital-Barishal



Grameen Eye Hospital-Thakurgaon



Grameen Eye Hospital-Satkhira

# GHS Sister concern



**Grameen Caledonian College of Nursing**



**Grameen Veolia Water**

# GHS working Partner



SEVA Foundation, USA

Green Children Foundation, USA

Aravind Eye Care System, India

Orbis International, Bangladesh

Lavelle Foundation and Calvert Foundation, USA



Glasgow Caledonian University, UK

Nike Foundation, USA



Veolia Water, France



Grameen Telecom Trust

Grameen Kallyan (Grameen Wellbeing)

Grameen Shakti (Grameen Energy)

Grameen Telecom



# Focus of Social Business



**Education**



**Health**



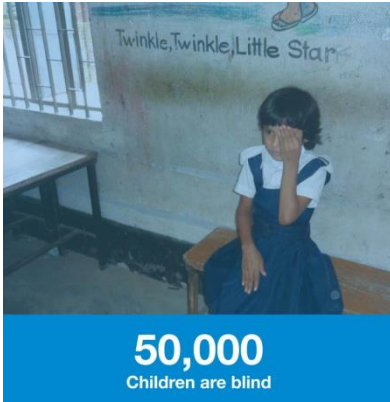
**Environment**



**Tech. access**



# Blindness causes social problem



750,000 Adult and  
50,000 children  
are blind.

42.5 % people of  
over 30 year old  
suffering from  
refractive error .

79.6% of blindness  
are cause by  
Cataract alone

The number will go  
double by the year  
2020 if no  
intervention is  
initiated  
immediately.

1172 (instead of 3000)  
cataract surgeries are  
performed per 1  
million people

**Blindness is a  
Social Problem**

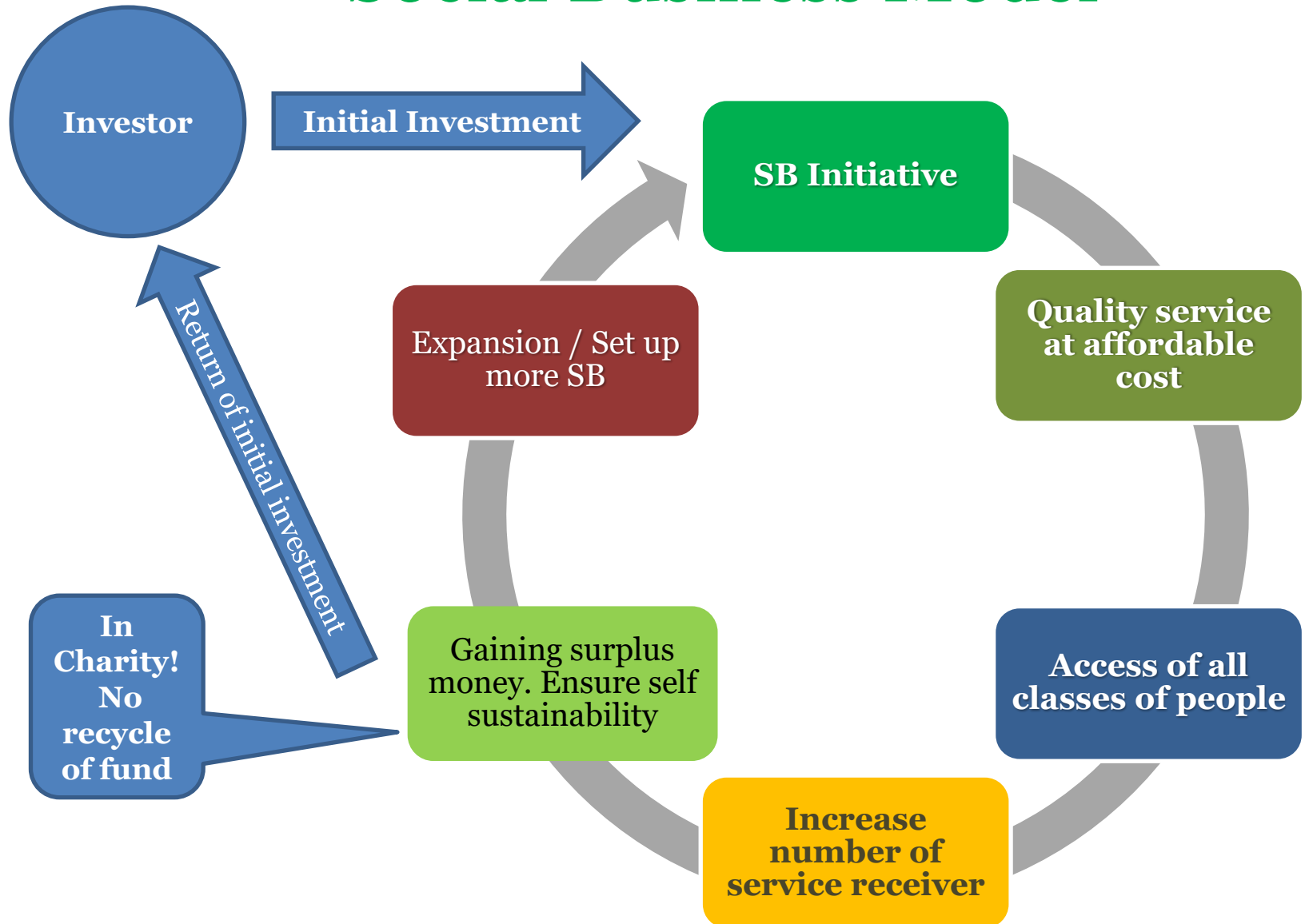
গ্রামীণ জিসি চক্ষু হাসপাতাল  
Grameen GC Eye Hospital

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# Social Business Model







# Information about the hospitals

SL	Particular	Bogura Hospital	Barishal Hospital	Thakurgaon Hospital	Satkhira Hospital
1	Establishment	1 <sup>st</sup> Nov'07	27 <sup>th</sup> April'09	1 <sup>st</sup> March'13	28 <sup>th</sup> Sept'20
2	Floor Space	34,400 sq.ft	18,000 sq.ft	22,952 sq.ft	9,422 sq.ft
3	Bed Capacity	106	46	62	20
A	Paying Patients' bed	52	18	42	10
B	Subsidized/Free bed	54	28	20	10
4	Operation Theater	03	02	03	02

**Total Bed Capacity : 234**

# Team



# Human Resources

SL	Descriptions	Central Office	Bogura Hospital	Barishal Hospital	Thakurgaon Hospital	Satkhira Hospital	Total
1	Doctors	-	11	7	06	04	28
2	Nurse/ Paramedic Staff	-	69	50	33	15	167
3	Admin Staff	14	21	14	11	3	63
4	Support Staff	04	19	10	9	12	54
	Total	18	120	81	59	34	312







# GHS Values

- Urgency and Importance of work
- Integrity and honesty
- Commitment & Accountability
- Sharing and team work
- Respect and mutual trust
- Sympathy & empathy to team members / patients
- Transparency
- Innovation
- Punctuality and Dress code

# Practicing Social Awareness







# Services of three eye hospitals

## OP Services

- Consultation
- Counseling
- Investigation
- Lab/Pathology
- Glaucoma
- Ocular
- Laser
- Low Vision
- Perimetry  
(Visual Field)

## Surgery

- Cataract Surgery
- SICS/Phaco
- Other minor Surgery
- DCT/DCR  
Pterygium etc.

## Outreach Program

- Comprehensive Eye Camp.
- Industry Camp
- School Sight Test Program

## Support Services

- Spectacle Dispensing
- Spectacle lens surfacing Lab
- Medicine Dispensing
- House Keeping
- Food Service
- Cafeteria

## Tele Communication Services

- Telepath
- Tele Counselling
- Primary Health Care through 'doctor in a box' tool





# Beneficiaries of GHS Hospitals (Up to August-2020)



**Patient  
treated :  
18,97,913**



**Cataract  
surgery :  
76,547**



**Other  
surgery :  
19,814**



**Free  
patient  
treated :  
4,92,786**



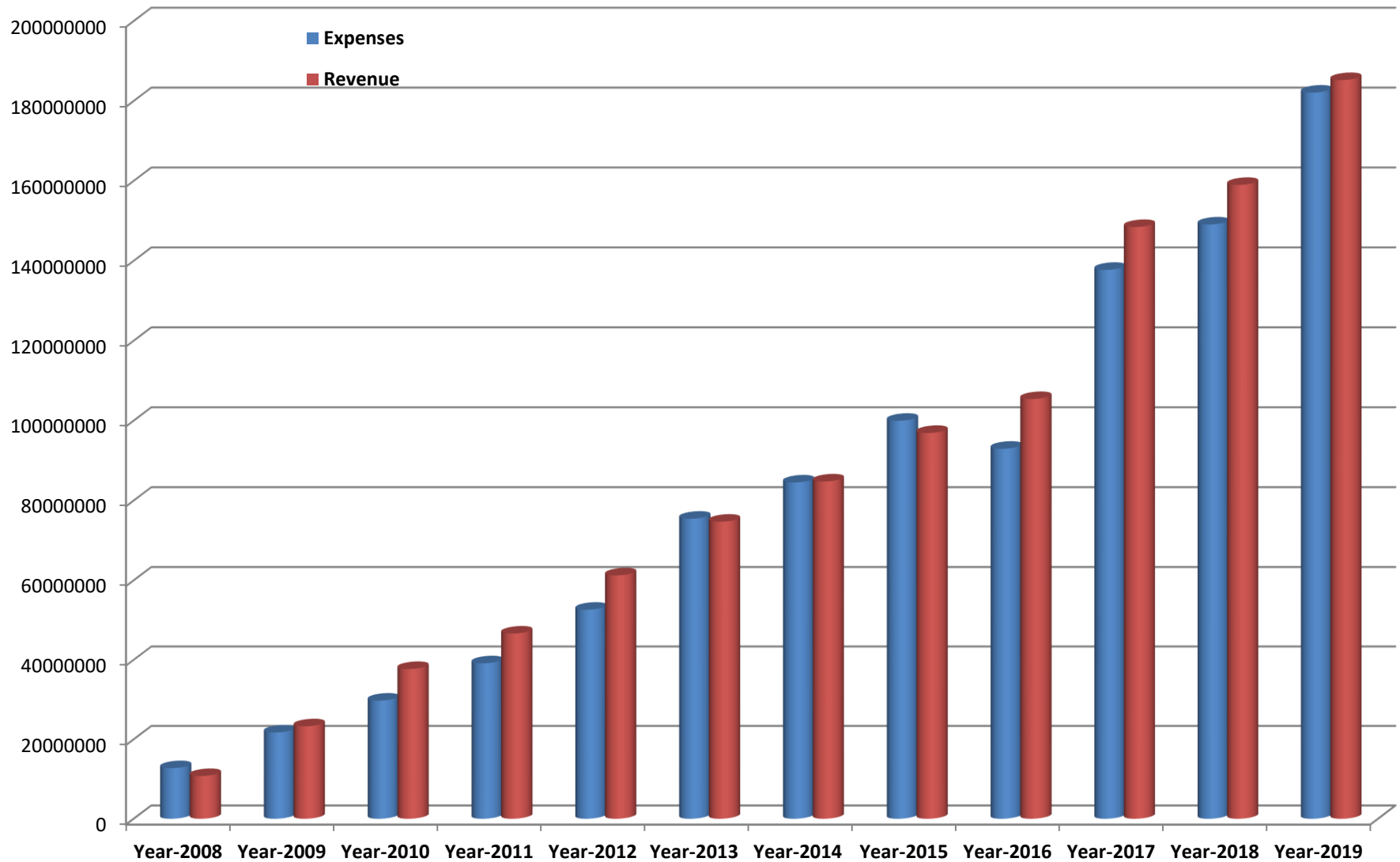
**Free  
surgery :  
8,210**



**Subsidy  
surgery:  
8,558**



# Year wise financial progress (in bdt)





# Expanding horizons in Hospitals



Mother & Child Care Centre-Thakurgaon



Child Eye Care Centre-Bogura



Vision Centre-Singra



Fast track Service –Barishal



Fast track service-Thakurgaon



# Innovation

## Tele-Path

- A centralized online lab through which the qualified pathologist provides technical support to the local lab technicians

## Primary Health Care (PHC) Box

- It's a 'doctor-in-a-box' toolkit used in outreach program to provide primary healthcare

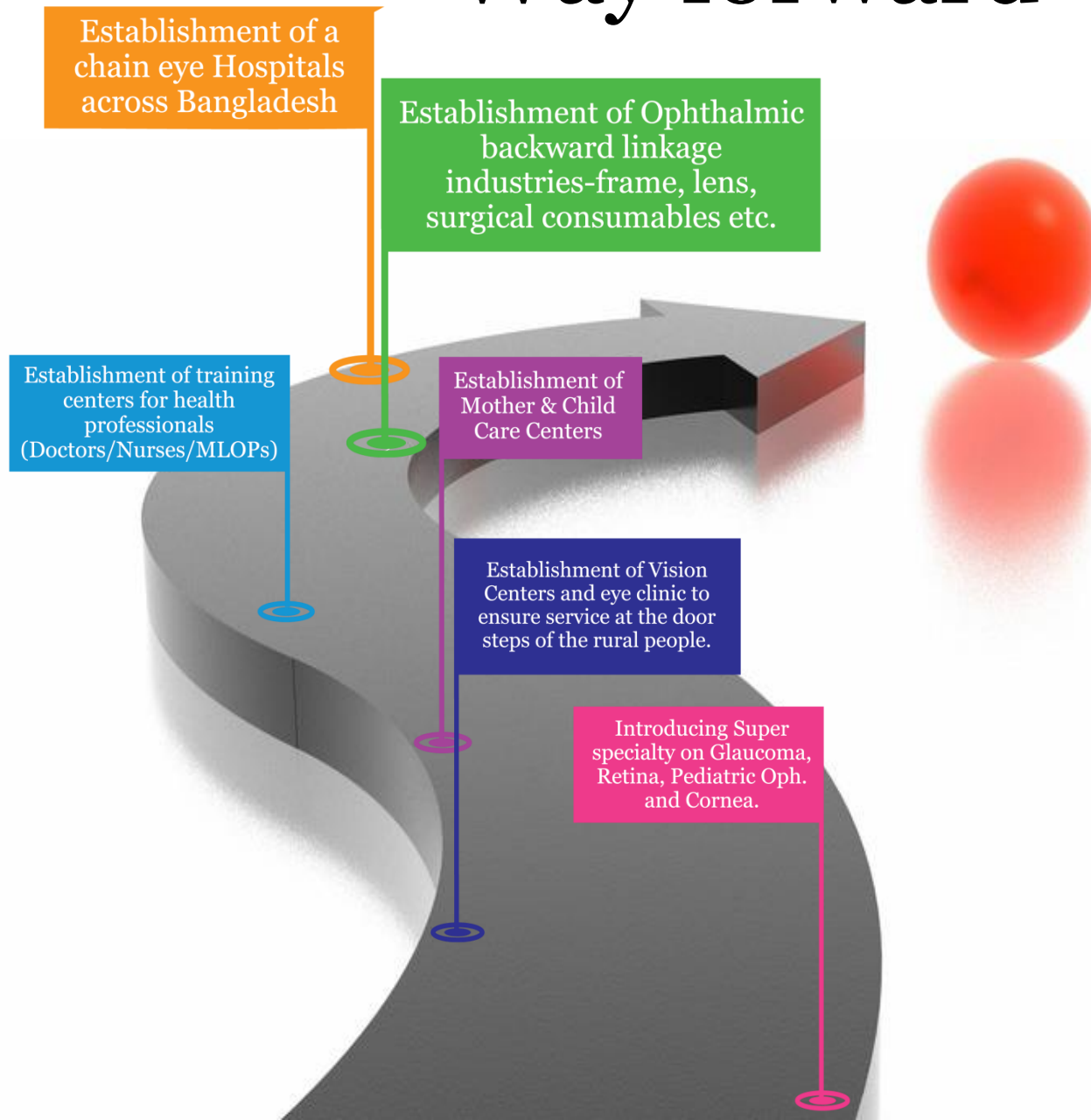
## Koel

- An awareness tool- Pregnant women will use it to get pregnancy related information

## Tele-counselling

- Introduced tele-counselling for the reluctant patient advised for surgery

# Way forward







*Thank  
you*

